			COMMENTS (Mandatory if status is modified of	r COMMENTS (Mandatory if status is	COMMENTS (Mandatory if status is	COMMENTS (Mandatory if status is
	BENCHMARKS	TARGET DATE	STATUS INDICATOR canceled)	modified or canceled)	modified or canceled)	modified or canceled)
Administration/Operations				9/26/2019	10/9/2019	10/23/2019
Finance	Monthly finance reports	Commission meetings				
					Meeting with 1) HCC potential venue for	
					youth programs, student volunteers,	
					sound & tech interns & media center;2)	
					UH Kennedy Theatre re: Theatre for dance	
					and theatre productions, rehearsal spaces	
					and alternative sites for programming if	
					HCC becomes too expensive and we don't	
					raise the needed funds to cover costs at	
					HCC; 3) Kumu Kahua committed in kind	
					use of their theatre for theatre	
					productions, lectures, panels; 4)	
				Honolulu Community College	Polynesian Cultural Center is interested in	
				Upcoming meeting with UH Kennedy	supporting with space, theatre, cultural	
Venues & Facilities	Secure all venues and facilities	6/1/2019	No new developments	Center 10/4,	demonstrations, volunteers etc.	No new developments
				Volunteer Coordinator Pending release	Volunteer opportunities to be placed on	
				of funds, volunteer opportunities to be	website pending new contract with	Volunteer coordinator job description
Volunteers	Develop volunteer program	9/30/2019	Pending Release of Additional Funding	placed on website,	Strategies360	draft developed
Risk Management	Develop risk mgmt plan		Pending Release of Additional Funding	No new developments	No new developments	No new developments
Event Evaluation	Hire contractor	5/1/2019 - select & award	SMS to conduct initial Evaluation	No new developments	SMS Contract Phase 1 has ended	No new developments
Fundraising						
			Grants submitted/pending: IMLS \$100,000, NEA			
l I			Our Town (Kaka'ako) \$200,000, NEA Art Works -			
Federal			\$100,000, MapFund - \$45,000	Additional CECA CAE OOD and add	do . do	d d
State			Sen Kalani English	Additional SFCA \$15,000 secured Potential for City & County to support	no new developments	no new developments
			Potential for City & County to support with	with \$1million in MOCA Budget for		
City & County			\$1million in MOCA Budget for FestPac	FestPac	no new developments	no new developments
City & County			\$1111111011 III WOCA Buuget for Festrac	restrac	no new developments	no new developments
						Meetings held with Denise Hayashi &
						Beth Lum. Corporate Giving Levels
						suggested at \$100K, \$50K, \$25K for
						major donors with benefits to be set
						based individual. Suggestion the
						commission to assist with develoing a
I						list of the top 10 potential donors,
						individuals to approach for support.
						Upcoming meetings with Matson
						(Misty) & follow up with KITV4
			Pending hiring of Fundraiser, Communications		1) Native Arts & Cultures Foundation	(Monte), Alohilani Resort (website),
			with Beth Lum who suggested we wait until after	r	(NACF) \$50,000 sponsorship committed to	Outrigger (Vicky), Presentation to HTA
			Legislative session to determine what funding		support Native Hawaiian artists concert at	(Kalani Ka'ana'ana). Request sent to
Corporate & Community		RFP Draft	Leg may appropriate to set fundraising goal	Pending Meetings with DBEDT	HCC	Hawaiian Airlines

			T	T		
Donor Program		RFP Set deadline			S360 to send list of potential donors to PA'l to compare/add to our current listing. Met with Denise Hayashi, meeting next week for follow up regarding sponsorships. Scheduled meeting with Beth Lum to discuss fundraising strategies & sponsorships etc.	S360 to send list of potential donors to PA'l to compare/add to our current listing. Discussed Media strategy, Media Kit Presented
					Meetings for Sponsorships & Support with: 1)Polynesian Culture Center is interested in participating and supporting FESTPAC by hosting delegations at PCC for demonstrations and will commit to supporting with volunteers and other resources pending discussion with PCC management team. 2) Meeting with KITV4 to discuss livestream of main events i.e. Wa'a Arrivals, Opening/Closing Ceremonies, Ecumenical Service,	SMS Suggested Sponsorship package
Sponsorships		Interview, Select & Award	Request from JTB & Prince for sponsor package		Kamehameha Day & Parade of Nations	attached.
Programs						
Heritage Arts			HCC Exhibition Halls, Bishop Museum, State Art Museum, Honolulu Museum HCC Exhibition Halls, Bishop Museum, State Art	Pending Country Confirmations	Pending Country Confirmations	Pending Country Confirmations
Creative Arts			Museum, Honolulu Museum	Pending Country Confirmations	Pending Country Confirmations	Pending Country Confirmations
Special Programs						
Delegation Advance Visits			Dates set for 9/9-13/2019	Completed	Completed	Completed
Opening & Closing Ceremonies			ʻlolani Palace, Waikīkī Shell/Neil Blaisdell Arena	Iolani Palace confirmed, Kapi'olani Park Pending meeting with MOCA & City Parks, Confirmed with Kamehameha Day	No New Developments Discussing potential sponsors for floats by	No New Developments
Parade			Kainoa Daines/Kamehameha Day Commission	Commission	hotels & other organizations.	No New Developments
Wa'a			Randie & Jamie Lum, Polynesian Voyaging Society	Confirmed Wa'a Arrivals to be Sponsored by Kamehameha Schools	No New Developments	No New Developments
Festival Village			Society	Sponsored by Ramenamena Schools	No New Developments	No New Developments
Architecture			Official Vote by Temp Commission on Ala Wai Promenade for FestPac Village Location	Tents & equipment to be purchased	No new developments	No new developments
Construction Logistics/Support Services			Meetings Kuiniselani, Strategies 360, Ala Moana Kaka'ako Neigborhood Board, Daniel Naho'opi'i (SMS Data Evaluation), Tatiana von Oelhoffen/Island Style Innovations/DMC re: Sept Delegation Mtgs logistics, Secured \$159 room rate for Sept. 2019 and \$179 Room Rate for June 2020 includes breakfast,	Stage to be constructed at Ala Wai	No new developments	No new developments
Welcome Committee						
	Hire Destination Management Company; secure housing by 6/1/2019			Mtg with June Matsumoto regarding housing & ground transportation 9/6, 9/11	Meetings with 1) Prince Waikiki regarding hosting and sponsorship proposal;. 2) Mufi Hannemann re: presentation at next HLTA annual meeting at the Prince on Maui;	Michael Pili Pang presented FESTPAC at the annual HLTA meeting at Hapuna Prince last week
Catering				Meetings with UH catering regarding food and potential partnerships with local food providers	Meetings with UH catering regarding food and potential partnerships with local food providers	No New Developments
Ground Transportation				Meeting and phone conversation with Tom Laidlaw regarding ground transportation, upcoming meeting 9/26	Robert's Hawai'l confirmed they have enough school buses to handle FESTPAC.	Pending proposal from Robert's Hawai'i

New York And Commentation of Commentation (Commentation of Commentation of Com							
Security to be developed with MOAL & City Parks, Will at City Park				Monarch to organize artists, discuss head ofdelegation selection, Country makana/hosting	Hawai'l Artist/Kumu Meetings to be	Scheduled for late November ro discuss HOD. Artist Coordinators: Hālau Hula: Vicky Holt Takamine/Māpuana de Silva/Michael Pili Pang, Visual Artists: Kapulani Landgraf/Kaili Chun/Drew Broderick, Theatre Artists: Haili'ōpua Baker, Culinary Artists: Tamy Kealoha/Kealoha Domingo/Puka Asing, Next meeting scheduled for Sunday Nov.	No New Developments
Copy Partice, Will set up meeting probable with Mary (will) Meeting to be scheduled Meetin	Iviedical				Security to be developed with MOCA &		
Security							
Control & Investigation Secretic & Control & Investigation Secretic & Control & Strategies & Communications Strategies	Security						Meeting to be scheduled
Biosecurity Biosecurity Plan Separate marketing & communications					With Whisty Relati	Weeting to be seneduled	Miceting to be seneduled
Public Relations Advertising & Formation Public Relations Advertising & Formation Advertisin		Biosecurity Plan	7/1/2019	Benton Pang Report	Benton Pang Report		
Strategies 360 Meeting facilitated by Monte MicCombon Meeting schieduled and so deliverables, Strategies and adjument schiedule and so deliverables, Strategies will submit comprehensive list of dronts, Strategies and PM will aurus website 2.0, Strategies and PM will aurus website			, ,	, , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , ,		
Monte McComber Meeting scheduled with John White, VR 3 july 30 of socision with DREDT/Tanala regarding contract. Public Relations Public Relations Public Relations Strategies 360 Report Strategies 360 Report regarding contract. Media Strategies 360 Report Regarding contract. Regarding contract. Regarding contract. Strategies 360 Report Regarding contract. Regarding co		, , , , , , , , , , , , , , , , , , , ,					
Public Relations Strategies 360 Report regarding contract. agreement with PAI, details TBD. scheduled for Tuesday, 2792 and 2792						Monte McComber: Meeting scheduled with John White, VT & Jay, 10/8 to discuss invoices and payment schedule and deliverables, Strategies will submit comprehensive list of donors, Strategies and PA'l agree that website 2.0, Strategies and PA'l	
Advertising & Promotion Media Strategy Plan suggested by pending funding Publications Media Relations Methandising Foreign Affairs Discussions with DBEDT/Tanaka Gov/* VIP/Protool Suggest Washington Place/Dennis Ling VIP Reception Suggest Washington Place/Dennis Ling CPAC Meetings Convention Center Convention Center Education Convention Center Conve	Public Relations			Strategies 360 Report			
Advertising & Promotion Publications Media Relations Methandsing GovY MP/Protocol WP Reception UP Reception CPAC Meetings Convention Center Convention Center Conven	T done relations			Strategies 500 Report	regarding contract.	agreement with the details rab.	
Nedia Relations Nedia Rela	Advertising & Promotion						
Metricandising Foreign Affairs Discussions with DBEDT/Tanaka regarding who this person should be regarding who this person should be with person should be regarding who this person should be with person should be w							
Metricandising Foreign Affairs Discussions with DBEDT/Tanaka regarding who this person should be regarding who this person should be with person should be regarding who this person should be with person should be w	Media Relations						
Convention Center Conv							
Gov* VIP/Protocol VIP Reception Suggest Washington Place/Dennis Ling Convention Center Discussions to determine what exactly will be covered by Hawail Hosts CPAC Meetings CPAC Meetings CPAC Meetings CONVENTION CENTER Meeting with Yubin Lewis/CNNA COOrdinator for Symposiums to be regarding designing & hosting symposiums & forums at HXX Real Convention Center Misty Rela¹ - Commissioner S1,432.30 Misty Rela¹ - Commissione	Foreign Affairs						
VIP Reception Suggest Washington Place/Dennis Ling Convention Center Discussions to determine what exactly will be covered by Hawai! Host Youth program designed and curriculum schedule being developed. Next meeting with Aha Puko-doped. Next meeting with Aha Puko-doped					Discussions with DBEDT/Tanaka	Discussions with DBEDT/Tanaka regarding	
CPAC Meetings CPAC Meetings COnvention Center Co	Gov't VIP/Protocol				regarding who this person should be	who this person should be	
CPAC Meetings Convention Center Convention Center Convention Center Convention Center Convention Center Hawai'l Host Vouth program designed and curriculum schedule being developed. Next meeting with YAna Puka's coordinators scheduled for November. Convention Center Convention Center Convention Center Convention Center Convention Center For November.	VIP Reception			Suggest Washington Place/Dennis Ling			
CPAC Meetings Convention Center Convention Center						Convention Center. Discussions to	
Education Convention Center for November. Convention Center Convention Center Convention Center for November. Meeting with Kuhio Lewis/CNHA regarding designing & hosting symposium & Forums						determine what exactly will be covered by	
Education Convention Center for November. Convention Center Convention Center Convention Center for November. Meeting with Kuhio Lewis/CNHA regarding designing & hosting symposium & Forums	CPAC Meetings			Convention Center	Convention Center		
Symposium & Forums Tr av el New Zealand 2/20-25/2019 Monte Mccomber - Commissioner \$1,432.30						schedule being developed. Next meeting	
Symposium & Forums Travel avel avel avel avel avel avel avel	Education			Convention Center	Convention Center	for November.	
Misty Kela'i - Commissioner \$1,432.30	Symposium & Forums			Convention Center/Kamakakuokalani	Convention Center		regarding designing & hosting
Misty Kela'i - Commissioner \$1,432.30	Tr av el						
Misty Kela'i - Commissioner \$1,432.30	New Zealand 2/20-25/2019	Monte Mccomber - Commissioner	\$1.432.30				
Jacob Aki - Rep. Sen English, Commissioner \$1,428.63	2,2013						
Honey Maltin-Wisot - Strategies 360 \$1,428.63							
Kahoku Lindsey - Asing, FestPac Youth Program \$1,424.36 Michael Pili Pang -FestPac Director of Admin \$1,424.36 Hotel \$1,791.61							
Michael Pili Pang -FestPac Director of Admin \$1,424.36							
Hotel \$1,791.61							

Fundraising Federal	2017	2018	2019	2020
State Hawai'l State Legislature	\$450,000	\$950,000	\$1,000,000	
Office fo Hawaiian Affairs	\$0	\$0	, ,,	
Hawai'l Tourism Authority	\$0	\$0		2019 HTA Grant Pending \$500,000
State Foundation of Culture & Arts	\$0	\$0	\$15,000	
City & County of Honolulu MOCA				

National

 NEA Our Town
 \$60,000

 NEA SFCA
 \$50,000

Local

Smiths Boat Tours \$40,000
Hawaiian Airlines
Barbara Smith \$10,000
Central Pacific Bank
Bank of Hawai'i
First Hawaiian Bank
Cooke Foundation

In Kind

Kamehameha Schools
Honolulu Museum of Art
Bishop Museum
Hawai'l State Art Museum/SFCA
Polynesian Cultural Center
Kumu Kahua
Pacific Islanders in Communication
Doris Duke Theatre/Honolulu Museum of Art

Total



Festival of Pacific Arts & Culture Fact Sheet

The Festival of Pacific Arts & Culture (FESTPAC) is the world's largest celebration of indigenous Pacific Islanders, drawing artists, cultural practitioners, scholars and officials from member nations of the Pacific Community (SPC). FESTPAC is held every four years in a different Pacific Island nation, and Hawai'i is honored to host this dynamic showcase of Oceanic arts and culture from June 10 - 21, 2020.

FESTPAC-Hawai'i 2020 will feature live performances, cultural workshops, hands-on demonstrations, film, storytelling and more, exemplifying the diversity of traditional and contemporary arts and culture across Oceania. The event will also underscore the urgent issues Pacific Islanders face – from rising sea levels and the death of coral reefs to widening social inequality – as a way to illuminate our path toward the future.

Festival History

Launched in 1972 by the <u>South Pacific Commission (now Pacific Community)</u>, the festival seeks to halt the erosion of traditional practices through ongoing cultural exchange and to strengthen relationships between the nations of Oceania.

FESTPAC's 27 member nations are: American Samoa, Aotearoa, Australia, Cook Islands, Federated States of Micronesia, Fiji, French Polynesia, Guam, Hawai'i, Kiribati, Marshall Islands, Nauru, New Caledonia, Niue, Norfolk, Northern Mariana Islands, Palau, Papua New Guinea, Pitcairn, Rapa Nui, Samoa, Solomon Islands, Tokelau, Tonga, Tuvalu, Vanuatu, and Wallis and Futuna. Hawai'i has also invited the indigenous peoples of Taiwan to FESTPAC-Hawai'i 2020.

Festival Statistics (estimated)

- 28 Pacific nations to attend
- 3,000 artists, cultural practitioners, scholars, and leaders to attend
- 8,600 visitors to come specifically for the festival
- > 52,000 additional visitors to visit the villages, attend an event, watch the parade
- > 75,000 residents to visit the villages, attend an event, watch the parade

Festival Events

- > June 10, 2020: Wa'a Arrivals and Welcome
- June 11, 2020: Lei Draping Ceremony at the Statue of King Kamehameha I
- > June 11, 2020: FESTPAC Opening Ceremonies at 'Iolani Palace
- ➤ June 12, 2020: FESTPAC Village Opening at Ala Wai Promenade
- ➤ June 12 20, 2020: Cultural demonstrations, performing arts, art exhibits, storytelling, film festival at Ala Wai Promenade.
- June 13, 2020: Kamehameha Day Parade/Parade of Nations (to include floats and pā'ū (horseback) riders. (Downtown Honolulu to Waikīkī)
- June 14, 2020: FESTPAC Ecumenical Services at Hawai'i Convention Center
- June 21, 2020: FESTPAC Closing Ceremonies at Hawai'i Convention Center

FESTPAC Contact

Vicky Holt Takamine, Festival Director P.O. Box 17066 Honolulu. HI 96817 Tel/Fax: (808) 844-2001

Cell: (808) 754-2301

info@www.festpachawaii.org

Media Inquiries Contact

Donalyn Dela Cruz donalynd@strategies360.com

	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6	Tier 7
	\$15,000 /	\$12,5000 /	\$10,000 /	\$7,500 /	\$5,000 /	\$2,500 /	\$1,500 /
Monetary / InKind	\$30,000	\$25,000	\$20,000	\$15,000	\$10,000	\$5,000	\$3,000
Logo Placement /	Largest +	Large +	Large +	Medium +	Medium +	Small +	Small +
Website	hyperlink	hyperlink	hyperlink	hyperlink	hyperlink	hyperlink	hyperlink
Logo Placement / Print	Largest color logo	Large color logo	Medium color logo				
Use FESTPAC Foundation Logo?	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Recognition / Social Media	4 times	3 times	2 times	1 time	1 time	1 time	1 time
Recognition / Voice at Events		Voice Recog	gnition at all FES	TPAC events			
Opening and Closing Ceremonies Ceremony	4 Free Seats	2 Free Seats					
All Events Name Recognition /Partners Banner	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Ecumenical Services and Closing Ceremonies at Hawai'i Convention Center, Size & Placment of Banner Provided by Sponsor	2' x 10' banner, premium location	2' x 8' banner, premium location	2' x 6' banner, placed in premium location	2' x 4' banner, placed near entrance	2' x 3' banner, placed near entrance	2' x 2' banner, placed near entrance	
BANNERS OVER WAIKIKI Banners & Recognition	4 Banners + recognition in Guide and Website	3 Banners + recognition in Guide and Website	2 Banners + recognition in Guide and Website	1 Banner + recognition in Guide and Website	Banner(s) available	Banner(s) available	Banner(s) available
Official FESTPAC Guide Logo + Advertising (Upgrade options available)	Front page logo, premium placement of full page ad	Premium logo placement + 1 page ad	Logo placement + 1/2 page ad	Logo placement + 1/4 page ad	Logo placement	Logo placement	Logo placement
Travel Partners Website (Air, Lodging, Transportation, packages, Visitor Resources)	200 word description, large color logo, two pictures	150 word description, medium large color logo, one picture	100 word description, medium color logo	75 word description, small color logo	50 word description, small color logo	Sponsor name, small color logo	
Online Streaming Site	Online ad/ video/ Banner ad large color logo, two pictures	Online ad/ video medium/ banner ad large color logo, one picture	Banner ad, medium color logo	Banner ad, small color logo	small color logo	Sponsor name	
Parade of Nations		Parade Ent	ry is Free (Parad	e Committee Ap	proval of Entry i	s Required)	
Festival Village entrance Banner. Size & Banner Placement. Banner provided by sponsor.	2' x 10' banner, placed in premium location	2' x 8' banner, placed in premium location	2' x 6' banner, placed in premium location	2' x 4' banner, placed near Festival entrance	2' x 3' banner, placed near Festival entrance	2' x 2' banner, placed near Festival entrance	

Share FESTPAC Branding Opportunities (Ask about exclusive branding)	Stage and	Drink Oasis Tent, or Entrance	Volunteer Ten	t, or EMS Tent, c Sales Booth			
FESTPAC Village Single sided Exhibitor Booth space	placement, awning, 2 chairs, table	chairs, table and 18 wrist bands. (2 sided	Awning, 2 chairs, table and 12 wrist bands	Awning, 2 chairs, table and 10 wrist bands	Awning, 2 chairs, table and 8 wrist bands	Awning, 2 chairs, table and 6 wrist bands	Awning, 2 chairs, table and 4 wrist bands
Logo on VIP All Access and Festival Fast Passes	Yes	Yes					
Festival Fast Passes	30	25	20	15	10	4	2
Monetary Sponsor's Event(s) Guide & Calendar, Email, Blasts & Social Media. (Also Available for InKind Sponsors)	4 Events Listed	3 Events Listed	2 Events Listed	1 Event Listed	1 Event Listed		oundation Fund Events

FESTPAC Volunteer Coordinator Job Description (DRAFT)

13th Festival of Pacific Arts & Culture (FESTPAC)

The FESTPAC Volunteer Coordinator will coordinate and schedule volunteers to ensure that the FESTPAC Delegates are supported and Events are well staffed. The Volunteer Coordinator must have excellent communication skills to keep staff and volunteers well informed.

The FESTPAC Volunteer Coordinator will:

- Evaluate and determine volunteer needs, duties and actively recruit volunteers
- Must be detail-oriented and organized, able to work on many projects at once.
- Must also be outgoing, personable and communicate effectively
- Must be well organizaed and detailed oriented
- Must reflect the principles and values of FESTPAC, Aloha and Hawaiian hospitality
- Must be able to match interested volunteers with duties that suit their skill set, are comfortable with their placements and fully understand their responsibilities.
- Must be able to work with large groups of volunteers
- Will develop curriculum and conduct training/informational sessions to ensure that all
 volunteers are adequately prepared and have the right tools and support system to ensure
 a successful event.
- Will coordinate volunteer identification certification, t-shirts and appreciation to thank volunteers for their commitment
- Will keep volunteers informed of changes in schedule, additional opportunities to participate through emails and/or newsletters

Salary: 6 months beginning January 1, 2020 \$20,000



13th Festival of Pacific Arts & Culture 2020 - Sponsorship Opportunities

The Festival of Pacific Arts & Culture (FESTPAC) is the world's largest celebration of indigenous Pacific Islanders, drawing artists, cultural practitioners, scholars and officials from member nations of the Pacific Community. FESTPAC is held every four years in a different Pacific Island nation, and Hawai'i is honored to host this dynamic showcase of Oceanic arts and culture from June 10-21, 2020.

FESTPAC-Hawai'i 2020 will feature live performances, cultural workshops, hands-on demonstrations, film, storytelling and more, exemplifying the diversity of traditional and contemporary arts and culture across Oceania. The event will also underscore the urgent issues Pacific Islanders face – from rising sea levels and the death of coral reefs to widening social inequality – as a way to illuminate our path toward the future.

FESTPAC's 27 member nations are: American Samoa, Aotearoa, Australia, Cook Islands, Federated States of Micronesia, Fiji, French Polynesia, Guam, Hawai'i, Kiribati, Marshall Islands, Nauru, New Caledonia, Niue, Norfolk, Northern Mariana Islands, Palau, Papua New Guinea, Pitcairn, Rapa Nui, Samoa, Solomon Islands, Tokelau, Tonga, Tuvalu, Vanuatu, and Wallis and Futuna. Hawai'i has also invited the indigenous peoples of Taiwan to FESTPAC-Hawai'i 2020.

Why partner?

Launched in 1972, FESTPAC seeks to halt the erosion of traditional practices through ongoing cultural exchange and to strengthen relationships between the nations of Oceania. FESTPAC goes beyond a festival to provide a platform to

- Foster the protection of cultural heritage and promote traditional languages
- Explore and encourage the creation of new dynamic arts
- Value the wisdom of our elders and support the aspiration of our youth
- > Develop means for fuller inclusion of women in Pacific economies through arts
- Cultivate global awareness and appreciation of Pacific arts and cultures
- Encourage indigenous peoples of the Pacific to continue their efforts for recognition
- Advocate a culture of peace through dialogue with the cultures of the Pacific

Events

- September, 2019: meeting of member nations in Honolulu
- June 10, 2020: Wa'a Arrivals and Welcome
- June 11, 2020: Lei Draping Ceremony at the Statue of King Kamehameha I
- ➤ June 11, 2020: FESTPAC Opening Ceremonies at 'Iolani Palace
- June 12, 2020: FESTPAC Village Opening at Ala Wai Promenade
- ➤ June 12 20, 2020: Cultural demonstrations, performing arts, art exhibits, storytelling, film festival at Ala Wai Promenade.
- June 13, 2020: Kamehameha Day Parade/Parade of Nations (to include floats and pā'ū (horseback) riders. (Downtown Honolulu to Waikīkī)
- > June 14, 2020: FESTPAC Ecumenical Services at Hawai'i Convention Center
- June 21, 2020: FESTPAC Closing Ceremonies at Hawai'i Convention Center

The Value of Sponsorship

Your Partnership with FESTPAC - Hawai'i 2020 will:

- Increase brand recognition
- Diversity your visibility
- Build loyalty among Hawaii residents and Pacific Communities
- Support development of Pacific economies
- Create economic opportunities through global contracts for local businesses

Sponsorship Branding and Visibility

Our sponsorship packages provide opportunities for you to reach Hawai'i residents, Pacific communities and visitors to Hawai'i by branding at the festivals and events leading up to the festival. Opportunities will be available on print and digital advertising, our website, newsletter, social media platforms, and even live streaming platforms and news feeds globally.

Reach and Impact

Event Attendance

- 28 Pacific nations to attend with 3,000 artists, cultural practitioners, scholars, and leaders
- 8,600 visitors to come specifically for the festival
- 52,000 additional visitors to visit the villages, attend an event, or watch the parade
- > 75,000 residents to visit the villages, attend an event, or watch the parade

Website

- Users:
- Sessions:
- Pageviews:
- Avg Session Duration:
- Demographics (age, geography)

Social Media

- > Fans:
- Likes
- Impressions
- Applause Rates:
- Amplification Rate:

Email Newsletter

- Email blasts:
- Subscribers:
- Open Rate:

Media Coverage

- > Traditional:
 - o Print Impressions
 - o Online Impressions
- Consumer Ad Measures (Reach)
 - o TV:
 - o Radio:
 - Digital:
 - o Print:

Online Streaming

- Viewers:
- Unique Viewers:
- Avg Session Duration:
- Demographics (age, geography)

Distribution of Official Guide

- How many guides
- Distributions locations (coffee shops, book stores, etc.)

FESTPAC 2020 Sponsorship Levels and Benefits

	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6	Tier 7
Monetary / InKind	\$15,000 / \$30,000	\$12,5000 / \$25,000	\$10,000 / \$20,000	\$7,500 / \$15,000	\$5,000 / \$10,000	\$2,500 / \$5,000	\$1,500 / \$3,000
Logo Placement / Website	Largest + hyperlink	Large + hyperlink	Large + hyperlink	Medium + hyperlink	Medium + hyperlink	Small + hyperlink	Small + hyperlink
Logo Placement / Print	Largest color logo	Large color logo	Medium color logo				
Use FESTPAC Foundation Logo?	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Recognition / Social Media	4 times	3 times	2 times	1 time	1 time	1 time	1 time
Recognition / Voice at Events		Voice Recognition at all FESTPAC events					
Opening and Closing Ceremonies Ceremony	4 Free Seats	2 Free Seats					
All Events Name Recognition /Partners Banner	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Ecumenical Services and Closing Ceremonies at Hawai'i Convention Center, Size & Placment of Banner Provided by Sponsor	2' x 10' banner, premium location	2' x 8' banner, premium location	2' x 6' banner, placed in premium location	2' x 4' banner, placed near entrance	2' x 3' banner, placed near entrance	2' x 2' banner, placed near entrance	
BANNERS OVER WAIKIKI Banners & Recognition	4 Banners + recognition in Guide and Website	3 Banners + recognition in Guide and Website	2 Banners + recognition in Guide and Website	1 Banner + recognition in Guide and Website	Banner(s) available	Banner(s) available	Banner(s) available
Official FESTPAC Guide Logo + Advertising (Upgrade options available)	Front page logo, premium placement of full page ad	Premium logo placement + 1 page ad	Logo placement + 1/2 page ad	Logo placement + 1/4 page ad	Logo placement	Logo placement	Logo placement

	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6	Tier 7
Travel Partners Website (Air, Lodging, Transportation, packages, Visitor Resources)	200 word description, large color logo, two pictures	150 word description, medium large color logo, one picture	100 word description, medium color logo	75 word description, small color logo	50 word description, small color logo	Sponsor name, small color logo	
Online Streaming Site	Online ad/ video/ Banner ad large color logo, two pictures	Online ad/ video medium/ banner ad large color logo, one picture	Banner ad, medium color logo	Banner ad, small color logo	small color logo	Sponsor name	
Parade of Nations	F	Parade Entry is	Free (Parade C	ommittee Appr	oval of Entry is	Required)	
Festival Village entrance Banner. Size & Banner Placement. Banner provided by sponsor.	2' x 10' banner, placed in premium location	2' x 8' banner, placed in premium location	2' x 6' banner, placed in premium location	2' x 4' banner, placed near Festival entrance	2' x 3' banner, placed near Festival entrance	2' x 2' banner, placed near Festival entrance	
Share FESTPAC Branding Opportunities (Ask about exclusive branding)	Entertainment Stage and Parade Lead Banner	Drink Oasis Tent, or Entrance		Volunteer Tent, or EMS Tent, or Refreshment Sales Booth			
FESTPAC Village Single sided Exhibitor Booth space	Premium placement, awning, 2 chairs, table and 24 wristbands (3 sided booth available)	Awning, 2 chairs, table and 18 wrist bands. (2 sided booth available)	Awning, 2 chairs, table and 12 wrist bands	Awning, 2 chairs, table and 10 wrist bands	Awning, 2 chairs, table and 8 wrist bands	Awning, 2 chairs, table and 6 wrist bands	Awning, 2 chairs, table and 4 wrist bands
Logo on VIP All Access and Festival Fast Passes	Yes	Yes					
Festival Fast Passes	30	25	20	15	10	4	2
Monetary Sponsor's Event(s) Guide & Calendar, Email, Blasts & Social Media. (Also Available for InKind Sponsors)	4 Events Listed	3 Events Listed	2 Events Listed	1 Event Listed	1 Event Listed		

FESTPAC Contact

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