HiSTEP Training Logistics and Shipping Webinar No.1

Reiko T. Rogers, TOKUSHIGE LLC Wednesday, April 10, 2024





Background: Reiko T. Rogers, TOKUSHIGE LLC

- Experience importing fresh flowers from Holland to Japan
- Currently presenter for Japanese internet radio station, Studio Rim Hawai'i
- Media relations, product marketing and sales consulting for Hawai'i companies
- Since 2016, the local coordinator for the HANKYU HAWAI'I FAIR, the largest Hawai'i-themed event in Japan
- Connect on social media!
 - https://www.facebook.com/reiko.rogers/
 - https://www.instagram.com/reikotrogers/
 - https://twitter.com/PELEREIKO





Defining roles and responsibilities

- The Shipper, is the local vendor in Hawai'i and the Consignee, is the importer based in Japan
- The Consignee assists the Shipper to prepare the permission certificate submitted to the Japanese government to ship your products to Japan. You must work with your Japan-based importer partner, adhering to the following laws listed below.
- The importing of products into Japan is managed by <u>NACCS</u>, <u>Nippon</u>
 <u>Automated Cargo and Port Consolidated System</u>
 - NACCS, a system dedicated to electronic processing of air/sea cargo, will enable faster and more efficient customs clearance and movement of freight.





Requirements for Japanese Importers

• The importer/consignee must apply in advance for permission to import into Japan, and they must comply with the following laws

(https://www.customs.go.jp/english/tariff/2017 5/data/import.htm):

- Food Sanitation Law (食品衛生法) that covers food and beverage, tableware, cooking ware, food wrapping, food containers, infant toys, etc.
- Plant Protection Act (植物検疫法) that covers seedlings, bulbs, seeds, vegetables, fresh flowers, fruits, woods, grains, beans, etc.
- Fabric Material Inspection (堅牢度), where the application requires a swatch of fabric for testing
- Pharmaceutical Affairs Law (薬事法) that covers cosmetics, medicines, supplements?
- CITES (Convention on International Trade in Endangered Species of Wild Fauna and Flora) / Washington Convention (ワシントン条約) (https://www.customs.go.jp/tokyo/english/yubin/washington.htm), which prohibits the import and export of endangered species of wild fauna





Requirements for Shippers

- Very important: a commercial invoice of all products must be attached, listing:
 - Items, quantity, price, material, country of origin ("Made in USA", or "Made In China," etc.)
 - Shipper's address and phone number
 - Consignee's address and phone number
 - Quantity, price, detailed description, e.g.:
 - The package description for a plush toy should indicate it is for an infant
 - An approved certificate of the Food Sanitation Law is required if the description on the package indicates for children younger than 6 years old





Sample Commercial Invoice

INVOICE date

SHIP FROM	
	PERSON IN CHARGE



CTN#	DESCRIPTION	QTY	UNIT PRICE	TOTAL AMOUNT
	COUNTRY OF ORIGIN			
	MATERIAL			





Role and Responsibilities of the Forwarder

- Role of the Freight Forwarder
 - Sea cargo or Air cargo
 - Devanning
 - Processing of permission for importer,
 - Customs clearance in customs warehouse/domestic shipment
- KS/RA (Known Shipper/Regulated Agent) regulation is key
 - For air cargo, the Shipper must be registered by Forwarder under the Transport Security Administration (TSA) system, https://www.tsa.gov/for-industry/cargo-screening-program
 - Known Shipper registration is needed, meaning the company name and address must be registered in advance
 - Forwarders register in advance if the shipper can be a Known Shipper





Roles and Responsibilities of the Consignee

- The Consignee is an importer/agent/distributor/seller in Japan
- After the arrival of products, the Consignee is responsible for the products
- The process of Customs Declaration by forwarder or customs clearance agent is under the Consignee's responsibility
 - * Application to Customs for importing of the specified product



* At Inspection, if necessary, the Importer presents the approved certificate of products related to the appropriate import-related laws and regulations



* Payment is made for the applicable customs duty and Japanese consumption tax



* Permission is given for the product to be released to Importer/Consignee





Exception: Customs Clearance

- If the product is small and light, the local vendor may elect to hand carry or pack products in check-in luggage to save on shipping costs
 - Only in the case of products not needing approved certificate of import
 - Total amount must be under Y300,000 (about \$2,000 at the rate of \$1.00 = Y150)
- For hand baggage or unaccompanied baggage, use Customs Form C-5360
 - One (1) copy and one (1) copy commercial invoice, OR
- For export and import consignment, use Customs Form C-5340
 - Two (2) copies and one (1) copy commercial invoice
- If you happen to bring back your products from Japan, you can avoid double payment of custom duties
- Upon arrival, pay the customs duty (about 10% of product price) and tax (10%)
 - You will receive permission, then you can leave the airport with your products





Sample Customs Form #5360 (front)

	(-A-) Japan Custo	-
(p_g)	Customa Form C No.5360	−В
V	CUSTOMS DECLARATION	
Declar Please b	ration of Accompanied Articles and Unaccompanied Articles III in the following information and submit to Customs.	_
(0	raly one written declaration per family is required.)	
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te of Arrival		니
ume	Last name (or Surname) First & middle name	-
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	Please answer with a "\"mark to the following questions.	-
. Are you	bringing the following into Japan? Yes No	
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	to I. of side B.)	
	ts, Vegetables, Fruits, Animals, Plants and other	
	m(s) (Please refer to 2. of side B.) or products of gold	
Goods (purc)	hases, souvenirs, gifts) exceeding duty-free	
	ease refer to 3. of side B.) goods or samples	
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	nto Japan (These include the bags such as suitcases	
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		following info				
(O ₁	ıly one	written declar	ation per far	nily is re	quired.)	
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Date of Arrival ii	n Japan	Year		Month	I	Day
	- 1	ne (or Surname)	First & 1	niddle nai	ı∟ me	
Name		()				
Address in Japan						
(Accommodation)	T. (/			
	Tel _					
Nationality			Occupation			_
Date of Birth		Year	Mon	th	1	Day
-						
Passport No.						
Number of Family members	Over	20 years old	6-19 yea	rs old	Under	6 years old
Traveling with You						
※ F	lease ans	wer with a "✓"	mark to the f	ollowing	questions.	
1 . Are you b	ringin	g the follow	ing into J	apan ?	Yes	No
① Narcotic drug	gs, Firearn	ns, Explosives and	other Prohibite	ed item(s)		
(Please refer to					_	_
2 Meat product Restricted iter		oles, Fruits, Anima se refer to 2. of sid		ther		
3 Gold bullion			21)			
(4) Goods (purch		nirs, gifts) exceed	ing duty-free			
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	or precious metals, etc. exceeding 1kg.
	*If you choose "Yes", please submit "DECLARATION OF CARRYING OF MEANS OF PAYMENT, ETC" to Customs.
3.	Do you have Unaccompanied Articles ?
	$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $
,,	in duplicate. Unaccompanied articles shall be imported within 6 months from the date of your arrival. The sealed declaration must be presented at the time of clearance of the unaccompanied articles.
**	NOTICE
	As regulated by laws and regulations concerned, you are required to declare all the articles that you have purchased abroad or in
	departures/arrivals duty-free shops in Japan and are bringing into
	Japan. Any false declaration or failure to declare may be subject to
	penalty in laws and regulations concerned.



Sample Customs Form #5360 (back)

※ Description of Accompanied Articles (If you choose "No" to all the questions of 1. and 3. on side A, you are not required to fill in this section. * Regarding "Description of other goods" field in the below chart If the total market value of each item which the arriving traveler who declares to Customs for oneself and the accompanying you are not required to fill in this field. You are not required to provide the information about the unaccompanied articles in this section. Cigarettes
Tobacco Heat-Not-Burn Perfume 1. PROHIBITED ARTICLES (EXAMPLE) MDMA, designated drugs. Counterfeit, altered or imitated coins, bank notes or securities, and Obscene or immoral materials, and child pomography D Articles which infringe upon intellectual property rights. (paters, utility model, design, trademark, copyright, neighboring right, etc.) 2 RESTRICTED ARTICLES (EYAMPLE) Hunting guns, air guns, swords. Internationally protected endangered animals and plants, or their products. (crocodiles, cobeas, turtles, ivory, musk, cactus, etc.) D Live animals and plants, meat products (including sausage and jerky) *They are required to be checked at the Animal/Plant Quarantine Counte 3 Duty-Free Allowance (for each person 3 bottles (760ml as a bottle) of alcoholic beverages.

Cigarettes: 200 cigarettes (Regardless of Japan-made or foreign-made All goods for personal use other than the above items with a total overseas market value not exceeding 200,000 yen. its entire value. * As for children under 6 years old, duty-free allowances are li Thank you for your cooperation in completing this Declaration Form.As regulated in laws and regulations concerned, every person

tering Japan is required to submit this Declaration Form to

X Description of Accompanied Articles (If you choose "No" to all the questions of 1, and 3. on side A, you are not required to fill in this section.) * Regarding "Description of other goods" field in the below chart, if the total market value of each item which the arriving traveler who declares to Customs for oneself and the accompanying family uses for their personal use does not exceed 10,000 yen, you are not required to fill in this field. You are not required to provide the information about the unaccompanied articles in this section. *Customs Alcoholic Beverages Bottle(s) use only Cigarettes Piece(s) Heat-Not-Burn Tobacco box(es) Products Cigars Piece(s) Others

Tobacco Products Cigars Cigars Piece(s) Others g Perfume Description of other goods Quantity Market Value *Customs use only Yen

1. PROHIBITED ARTICLES (EXAMPLE)

- ① Narcotic drugs, stimulants, marijuana, opium, psychotropic substances, MDMA, designated drugs.
- ② Firearms such as pistols, revolvers and machine guns, and bullets or parts thereof.
- ③ Explosives, gunpowder, materials for chemical weapons, germs such as anthrax.
- ④ Counterfeit, altered or imitated coins, bank notes or securities, and forged credit cards.
- ⑤ Obscene or immoral materials, and child pornography.
- ⑥ Articles which infringe upon intellectual property rights. (patent, utility model, design, trademark, copyright, neighboring right, etc.)

2. RESTRICTED ARTICLES (EXAMPLE)

- ① Hunting guns, air guns, swords.
- ② Internationally protected endangered animals and plants, or their products. (crocodiles, cobras, turtles, ivory, musk, cactus, etc.)
- ③ Live animals and plants, meat products (including sausage and jerky), vegetables, fruits, or rice that require the quarantine inspection.
- * They are required to be checked at the Animal/Plant Quarantine Counter prior to Customs inspection.

3. Duty-Free Allowance (for each person, other than crew members)

- *3 bottles (760ml as a bottle) of alcoholic beverages.
- Cigarettes: 200 cigarettes (Regardless of Japan-made or foreign-made.)
- *There is no duty-free allowance for alcoholic beverages and tobacco products for those under 20 years old.
- All goods for personal use other than the above items with a total overseas market value not exceeding 200,000 yen.
- *When the price of an article exceeds 200,000 yen, duties and/or taxes will be imposed on its entire value.
- * As for children under 6 years old, duty-free allowances are limited to the articles owned for their personal use.

Thank you for your cooperation in completing this Declaration Form. As regulated in laws and regulations concerned, every person entering Japan is required to submit this Declaration Form to Customs. We appreciate your understanding for Customs inspection.





Introducing Freight Forwarder Yamato Transport USA

Forwarders Previously Used for Hankyu Fair

Yamato Transport U.S.A., Inc.

Honolulu Satellite Branch

(808) 422-6000

99-1450A Koaha Place

Aiea, HI 96701

https://www.yamatoamerica.com/cs/en/

Nippon Express USA

(808) 833-0202

3375 Koapaka St # D153, Honolulu, HI 96819

http://www.nipponexpress.com/us/en

FedEx Ship Center

(800) 463-3339

129 Pohakulana Place

Honolulu, HI 96819

https://www.fedex.com/en-us/customer-support.html

OCS ANA Group

FORWARDER, also AIR CARGO COMPANY (CA)

424-312-1143

https://www.ocsworld.com

For shipping pallets (40 x 48 x 62) and larger cargo





Key Points from Yamato Transport USA

- Each B2B shipment must be accompanied by a commercial invoice, with the following details:
 - · Shipper's name, address, phone number
 - Consignee's name, address, phone number
 - Contents of shipment: product name, quantity, declared value (USD)
 - Materials and origin of manufacture
- Prohibited Items for B2B shipments by Yamato Transport USA
 - Any cosmetics
 - Any food items, or food-related items such as dishes, kitchenware, tumblers
- Our maximum declared value is JPY 300,000 per box
 - We will advise you of our monthly exchange rate at the time of shipment, so please create each commercial invoice value below the maximum declared value
- Questions? Please contact Katsuyo Delauder Yamato Transport USA INC / Honolulu Branch 99-1450A Koaha Place, Aiea HI 96701 <u>kdelauder@yamatoamerica.com</u> 808-422-6000









Questions and Answers

Useful information links

- Only in Japanese: general exporting and importing information from the Japan External Trade Organization (JETRO), https://www.jetro.go.jp/world/japan/qa/import.html
- Japan Customs, import-related laws and regulations (in English): https://www.customs.go.jp/english/tariff/2017 5/data/import.htm
- CITES / Washington Convention: <u>https://www.customs.go.jp/tokyo/english/yubin/washington.htm</u>
- Known Shipper/Regulated Agent details: https://www.tsa.gov/for-industry/cargo-screening-program





Contact Information

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