

Kōmike no ka Ho'olaule'a No'eau Pākīpika 13
Commission on the 13th Festival of Pacific Arts & Culture

Pō'akolu lā 10 o 'Okakopa 2018
Kikowaena Hālāwai O Hawai'i
Lumi Papa Alaka'i A

Wednesday, October 10, 2018
Hawai'i Convention Center
Board Room A

Hō'ike Ho'okele Hanana
Festival Director's Report

1 *Nā Wahi Hanana*

- *Ke Kamua 'Ōlelo Ho'oholo Kāko'o No FESTPAC Na Ka Papa Kahu Kula O Ke Kulanui O Hawai'i*
 - *Submitted draft language for revisions*
- *Ho'ike No Ka Ho'oulu Kālā, Mo'okālā, Kahua, Hanana, Ho'olala, Ho'oka'a'ike, me ka Ponaewe*
 - *Ka ho'oulu kālā: Fundraising*
 - *Mo'okālā: Budget Report*
 - *Submitted NEA Our Town grant 8/21 for Festival Village \$200,000*
 - *Letters of commitment/support from:*
 - *Mayor/City & County*
 - *Office of Hawaiian Affairs – Ka Pouhana, CEO Kamana'o pono Crabbe*
 - *Kamehameha Schools - Kau'i Burgess*
 - *John Burns School of Medicine – Director of Native Hawaiian Health, Keawe'aimoku Kaholokula*
 - *Preparing grant for Institute Museum of Library Sciences (IMLS) for partnership with the Bishop Museum, \$100,000, Due November 1, 2019*
 - *Funds to cover costs of bus transportation to and from Museum/dorms (\$419.28 roundtrip, or \$104.82 per hour)*
 - *Partial housing/per diem (meals)*
 - *Artist Residency Programs*
 - *Hālāwai me Micah Kāne, Hawai'i Community Foundation*
 - *Nā Kahua: Venues*
 - *Hālāwai me Bishop Museum*
 - *Museum will review potential venues on their property for activities & exhibits*
 - *Review costs of exhibits*
 - *Partner with PA'I on IMLS grant*
 - *Mtg with David Nada, Creative Industries & David Sikkink, regarding use of Foreign Trade Zone use for FESTPAC Media Headquarters*
 - *Committee Planning Meetings:*
 - *Review of Website & Logo*
 - *Planning Boot Camp Scheduled for Oct 19, 20, 21 at Hālau Inana*

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- Paikala: Public Relations & Sponsorship Events
 - Exhibit Booth at the HTA Global Summit October 1-3, 2018
 - Need to print handouts for
 - Banner for booth
 - Need Volunteers to man the exhibit booth
 - \$1,500 for cost of booth
 - Mtg with June Matsumoto & Priscilla Texeira
 - Presentation to the Hawai'i Lodging Industry October 12, 2018
 - November 20 Development & Marketing Launch
 - Invite potential sponsors, legislators and key individuals to raise awareness and support for the festival (please submit list of invitees)
 - Looking for potential sponsors to cover food and beverage.
 - Need Speakers for the event
 - Introduction of Maori Delegation:

Paula Cuff

Senior Manager, Māori Strategy & Partnerships

Paula (Ngāti Ruanui, Ngāruahine, Te Atiawa) is leading Creative New Zealand's work to develop and support Ngā Toi Māori. This includes advocating for a shared agenda and increasing the agency's impact on Māori arts and culture by working with key external stakeholders, including other government organisations and agencies.

Before joining Creative New Zealand in 2016, Paula worked at governance and operational levels assisting iwi and organisations to achieve their strategic goals. She has more than 20 years' experience managing and delivering public and private sector projects. She has significant treaty sector experience including advocating for iwi claimant groups and negotiating and implementing a wide range of funding and contracting programmes.

Paula is a relationship builder who is passionate about using her influence to achieve more positive results for Māori, for the betterment of communities. Paula holds a Bachelor of Business Management (double major) from Massey University and also has qualifications in project and programme management.

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Dee Sciascia

Kaiurungi (Project Manager), FestPAC Aotearoa Delegation

Dee belongs to the tribes of Ngāti Ruanui, Ngāruahine Rangī and Te Ati Awa and has only just joined the Creative New Zealand team (October 2019) as the Project Manager for the Festival of Pacific

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Arts and Culture. Her role is plan, promote, facilitate and coordinate the Aotearoa New Zealand delegation to attend the Festival in 2020.

Dee has extensive experience in research and evaluation working for and with Māori and Indigenous communities. More recently, Dee has built up her own Māori consultancy and has been contracting in both the private and public sectors for the last 7 years. Dee's connection to Hawai'i spans back to 2005 when she studied at the University of Hawai'i. She then wrote her Masters Thesis about the appropriation of haka and hula in the tourism industry and went on to complete a Fulbright residency at the University of Hawai'i in 2013.

U.S. CUSTOMS & BORDER PROTECTION (CBP)
Preliminary Information on Federal Regulations
Related to BIOSECURITY for FESTPAC

- CBP officers conduct the Immigration, Customs and Agriculture components of the inspections of non-U.S. citizens upon arrival in Hawaii/U.S.
- Items of agricultural concerns, and fish and wildlife concerns will need special documentation ahead of time to be allowed into the U.S.
- For countries that want to bring in prohibited items and then take them back after the Festival, there is a special process called Temporary Importation Bond (TIB) which allows individuals to bring merchandise temporarily into the country, providing that the merchandise exits the country within a certain amount of time.
- The TIB has two categories: Formal and informal entry. Shipments valued over US\$2,500 are considered formal entry and under \$2,500, informal entry. Custom Brokers are available to assist with documentation, etc. for this process.
- Fumigation cannot be used as a means/solution for bringing in products that need treatment, as there is no one licensed through the USDA to fumigate products in Hawai'i. Anything that needs to be treated must be re-exported or destroyed.
- CBP can assist with “walk-throughs” of the different facilities for the advance teams who want to visit Hawai'i in 2019.
- CBP can assist the FESTPAC Planning Committee with preparing a packet of information and checklist for the delegations.
- More information available on the CBP website at: <https://www.cbp.gov/>

FEDERAL AND STATE RESOURCES Related to BIOSECURITY

US Department of Homeland Security-Customs and Border Protection

(overarching regulatory agency for foreign imports)

JAMES R. KOSCIUK <james.kosciuk@dhs.gov>

REBECCA C. CHONG <rebecca.c.chong@cbp.dhs.gov>

US Fish & Wildlife Service (Enforcement/CITES)

Keith Swindle <keith_swindle@fws.gov>

Anthony Palermo <anthony_palermo@fws.gov>

Benton Pang <benton_pang@fws.gov> (Pacific Islands Invasive Species Program coord)

US Department of Agriculture (foreign plant imports)

Dorothy S. Alontaga - APHIS <dorothy.s.alontaga@aphis.usda.gov>

Yolisa Ishibashi <yolisa.c.ishibashi@aphis.usda.gov>

Hawaii Department of Agriculture (Domestic import regulations, incl inter and intra island, and control of pests)

Jonathan K. Ho <jonathan.k.ho@hawaii.gov> (Plant Quarantine Branch Acting manager)

Becky N. Azama <becky.n.azama@hawaii.gov> (Plant Pest Control Branch manager)

Hawaii Department of Health (Infectious Diseases; Vector control and monitoring)

Sarah Y. Park, MD <sarah.park@doh.hawaii.gov>

Gracelda M. Simmons <gracelda.simmons@doh.hawaii.gov>

University of Hawaii at Manoa College of Tropical Ag & Human Resources

(Agrosecurity Coordinator)

Michael Melzer <melzer@hawaii.edu>

Non-Governmental Agency:

Hawaii Invasive Species Council (non-regulatory, but helpful with cross-agency communications)

Joshua P. Atwood <joshua.p.atwood@hawaii.gov> (Josh is also the Department of Land and Natural Resources-DOFAW Invasive Species Coordinator)

Randal T. Bartlett <randal.t.bartlett@hawaii.gov>

Leyla Valdivia Buitriago <leyla@hawaii.edu> (statewide airport pest monitoring project, AKA Mamalu Poepoe)

Broadcast & Online

Pacific Islands/Australia/New Zealand distribution of FESTPAC
Hawaii, 2020

Melanesian Media Group, Singapore



7 Temasek Boulevard, #06-02B,
Suntec Tower One, Singapore

Who are we

- MMG is a media project management company based in Singapore with deep roots in the Pacific Islands
- Lead Consultants are Fijian nationals led by Richard Broadbridge
- TV planning and distribution projects include 2003 Pacific Games, 2007 Pacific Games, 2015 Pacific Games and FESTPAC American Samoa, Solomon Islands and Guam
- Other projects include the start up of Mai TV Fiji, Click TV PNG, Wave TV Kiribati, Lightspeed ISP PNG, SKYLITE Productions Fiji
- APEC 2018 PNG communications projects for US Govt, Korean Govt, NZ Govt, Malaysian Govt - underway
- Current Hotel IPTV projects include Hilton Port Moresby, Stanley Hotel & Suites, Loloata Island and OPH Towers PNG

Richard Broadbridge - Lead Consultant



Based in Port Moresby, Richard has 25 years experience with content planning, Coverage and distribution across the Pacific Islands.

He has been associated with FESTPAC over three separate events - Amercian Samoa Solomon Islands and Guam

He has strong networks in TV platforms in the South Pacific, NZ and Australia and has Considerable experience with fibre optic and satellite planning and buying.

His role would involve planning the TV/Online coverage leading up and during the Event and to ensure it is seen by viewers in participating states as well as globally.

Proposed Terms of Reference (TOR)

Phase 1 - January 2019

- Physical venue visits in Hawaii
 - Meeting all key stakeholders
 - Meeting potential host broadcaster(s) and production partners
 - Meeting potential Telecom partner
 - Assist Committee with development of local sponsorship and marketing strategy
 - Assist Committee with selection of regional TV broadcaster partners
 - Compile Cost benefit of TV coverage including local and international delivery costs and potential rights/sponsorship revenue outside Hawaii
 - Present report online after 30 days of visit.
-
- Cost USD\$50,000 includes travel to Honolulu for 5 days/accom/meals. Does not include other domestic travel

Proposed Terms of Reference Phase 2

Implementation of Phase 1- Broadcast distribution platform

Start date June 2019 - FESTPAC 2020

- Implementation of approved broadcast plan - Includes finalisation of technical requirements to Host broadcaster on behalf of committee, coverage plan and associated costs.
- Negotiating equipment/income needs from island partners
- Securing fibre optic/satellite platform for distribution of host broadcaster coverage in HD across 11 territories of the Pacific Islands and partners in NZ and Australia
- Using platform to distribute highlights packages
- Drafting agreements for TV rights sales on behalf of organiser
- Assisting organiser with any special requirements ie: regional sponsorship, online sales etc
- USD\$7,500 per month for 12 months (Travel extra only if required)

Technical costs - fibre and satellite

Approximate costs and subject to full cost benefit study
One month costs (FESTPAC period only)

- International broadcast centre (IBC) - USD\$100,000
- Lease of fibre circuit to LA (12mbps) - USD\$9,000
- Lease of satellite uplink&space - USD\$24,000
- Cloud storage platform - USD\$3,500
- Extra video equipment/crew and associated costs - USD\$150,000

- USD\$300,000 approx only and will be itemized during Phase 2

- * Extra video equipment/crew is experienced Pacific Island crew to film/edit/produce daily highlights program in support of Hawaii based host broadcaster. Consultant to assemble crew from Pacific Community and PNG/Fiji based contractors with experience of FESTPAC over 3 events. Organiser is to provide airfares/accom/meals/local transport for Highlights crew in Hawaii. Cost to be factored into CBA in Phase 1

Next steps

- MMG to provide agreement to organiser to specify all terms
- Agreement to be signed by December 1 with payment of Phase 1 in two installments (Dec 15 50% and February 1 50% after visit)
- Phase 2 begins June 1 on agreement by organiser of Phase 1 report and recommendations
- All payments to MMG Singapore in USD\$



October 10, 2018

Financial Statement – DBEDT Contract #66554
August 1- October 1, 2018

Reference is made to DBEDT Contract #66554 with PA'I Foundation for coordination of the Festival of Pacific Arts and Culture (FESTPAC-Hawai'i 2020). Between August 1, 2018 and October 1, 2018 the following financial activity occurred:

Expenses - Incurred by PA'I Foundation: \$16,500 Salaries (August and September), \$39.40 Program Expenses during this period. Reimbursed to PA'I with Check #1006.

Direct-pay expenses:

- Conference Exhibitor Fee (Paragon Events) - \$1,500.00, Check #1002
- Graphic Design (Shane Pale) - \$8,900.80, Check #1004
- Brochure Printing (Trade Publishing) - \$1,448.06, Check #1005

See attached spreadsheet for itemized expenses.

Income – \$150,000 received 9/19/2018 from the State of Hawai'i DBEDT (Check #G0025162). \$60,000 deposited to checking account #0098-118632, \$60,000 to 6-month CD account #8044-338681, and \$30,000 to 12-month CD account #8046-420402 on 10/1/18.

Banking – Bank statements (August 31, 2018 and September 30, 2018) for Checking account #0098-118632 and Certificates of Deposit account (#8016-685896, #8044-338681, #8046-420402) attached. Certificate of Deposit (3-month) account #8016-685896 matured 8/23/18. Earnings at Maturity of \$28.36 added to account balance. New balance = \$25,028.36.

Checking Account Balance:		<u>Credit</u>	<u>Debit</u>	<u>Balance</u>
8/14/18	Balance			\$ 22,565.45
9/10/18	Check #1002		\$ 1,500.00	\$ 21,065.45
	Check #1003 - VOID			
9/26/18	Check #1004		\$ 8,900.80	\$ 12,164.65
10/1/18	Deposit	\$60,000.00		\$ 72,164.65
10/1/18	Check #1005		\$ 1,448.06	\$ 70,716.59
10/9/18	Check #1006		\$ 16,539.04	\$ 54,177.55

Please refer questions to Ed Bourgeois, Managing Director, ed@paifoundation.org

Attachments: Itemized Expenses spreadsheet, Profit & Loss Statement (through 10/1/18), Bank of Hawaii August/September statements.

FESTPAC-Hawai'i 2020 Expenses 1/1/18 through 7/31/18

Program Expenses (non-personnel) - Travel, Marketing, Other						
Date	Expense	Code	Vendor	Purpose	FESTPAC Check #	Amount
3/10/18	Airfare	8311	Fiji Airways	V Takamine to Council Meeting in Fiji		\$ 915.60
3/11/18	Airfare	8311	Fiji Airways	M Pili Pang to Council Meeting in Fiji		\$ 897.66
3/12/18	Airfare	8311	Fiji Airways	HNL-Fiji Change fee		\$ 319.72
3/19/18	Airfare	8311	Fiji Airways	Randy/Jamie Fong to Council Meeting in Fiji		\$ 2,059.58
5/18/18	Airfare reimburse	8311	Fiji Airways	Momiala Kamahale to Council Meeting in Fiji		\$ 1,007.90
5/18/18	Airfare reimburse	8311	Fiji Airways	Mokihana Benavente to Council Meeting in Fiji		\$ 1,007.90
1/24/18	Staff development	8145	Eventbrite	Eventbrite webinar		\$ 27.28
3/23/18	Postage	8115	USPS	Postage - mailing		\$ 1.63
4/16/18	Parking	8375	CCH	FESTPAC meeting parking		\$ 1.50
5/11/18	Makana	8393	Menehune Mac	Gifts for Council Meeting in Fiji		\$ 385.34
5/14/18	Postage	8115	USPS	Rent FESTPAC PO Box 1-yr		\$ 136.00
5/14/18	Printing	8120	Aiea Copy Center	FESTPAC-Hawaii 2020 brochure		\$ 317.24
5/14/18	Printing	8120	Aiea Copy Center	V Takamine FESTPAC business cards (50%)		\$ 107.32
5/14/18	Ground transportation	8317	HNL AP Cart Rent	Luggage cart - Council Meeting in Fiji		\$ 5.00
5/14/18	Baggage	8311	Fiji Airways	Baggage fees - Council Meeting in Fiji		\$ 60.00
5/15/18	Travel meal	8315	Starbucks	Travel meals - Council Meeting in Fiji		\$ 8.69
5/15/18	Ground transportation	8317	Satellite Rentals	Car rental - Council Meeting in Fiji		\$ 564.89
5/15/18	Foreign transaction fee	8160	First Hawaiian Bank	CC payment in Fiji dollars		\$ 16.95
5/18/18	Hotel - 50%	8313	Westin Resort Fiji	Council Reception catering/room/etc		\$ 1,886.45
5/18/18	Hotel - 50%	8313	Westin Resort Fiji	Council Reception catering/room/etc		\$ 1,318.45
5/18/18	Hotel - Venue rental	8355	Westin Resort Fiji	Room rental (partial)		\$ 468.40
5/18/18	Hotel - Venue rental	8355	Westin Resort Fiji	Room rental (partial)		\$ 3,903.37
5/18/18	Foreign transaction fee	8160	First Hawaiian Bank	CC payment in Fiji dollars		\$ 117.10
5/18/18	Reception Catering	8345	Sheraton Nadi	HI delegation hotel - Council Meeting in Fiji		\$ 3,434.97
5/18/18	Baggage	8311	Fiji Airways	Baggage fees - Council Meeting in Fiji		\$ 122.00
5/18/18	Foreign transaction fee	8160	First Hawaiian Bank	CC payment in Fiji dollars		\$ 3.66
5/22/18	Foreign transaction fee	8160	First Hawaiian Bank	CC payment in Fiji dollars		\$ 39.55
5/25/18	Program Supplies	8343	Office Depot	Label stock		\$ 30.76
5/25/18	Program Printing	8373	FedEx	Brochure printing for Fiji		\$ 81.68
5/25/18	Program Printing	8373	FedEx	Brochure printing for Fiji		\$ 163.49
5/29/18	Checks	8105	Intuit	Check stock ordered (ACH debit)		\$ 266.47
6/5/18	Parking	8375	CCH	FESTPAC meeting parking		\$ 2.00
				Total through 6/30/2018	1000	\$ 19,678.55
6/27/18	Parking	8375	UHM Pay Station	Meeting w UH-Manoa re: FESTPAC housing		\$ 6.00
				Total through 7/31/2018	1001	\$ 19,684.55

FESTPAC-Hawai'i 2020 Expenses 1/1/18 through 7/31/18

8/1/18	Office Supplies	8105	Office Depot		1006	\$ 39.04
9/10/18	Conferences	8320	Paragon Events	Exhibitor Fee - Global Tourism Summit	1002	\$ 1,500.00
	VOID CHECK		VOID CHECK	VOID CHECK	1003	\$ -
9/26/18	Graphic Design	8325	Shane Pale	Logo Design and Marketing Brand Strategy	1004	\$ 8,900.80
10/1/18	Advertising - Printing	8370.5	Trade Publishing	FESTPAC brochure printing for Global Summit	1005	\$ 1,448.06
				Total through 10/1/2018		\$ 31,572.45
New Program Expenses through 10/1/18:						\$ 11,887.90

FESTPAC-Hawai'i 2020 Expenses 1/1/18 through 7/31/18

Reimbursements to PA'I					
7/9/18				Salary Expenses through 6/30/2018	\$ 49,500.00
				Program Expenses through 6/30/2018	\$ 19,678.55
				Total through 6/30/2018	\$ 69,178.55
				Reimbursement Check #1000	1000 \$ 69,178.55
8/14/18	NOTE: Program Expense (5/29/18 - Check stock ordered - \$266.47) was an electronic bank debit and not paid by PA'I. It was incorrectly included in reimbursement check #1000 (7/12/18). Corrected on check #1001 (8/14/18).				
				New Salary Expenses through 7/31/2018	\$ 8,250.00
				New Program Expenses through 7/31/2018	\$ 6.00
				Total through 7/31/2018	\$ 8,256.00
				Correction to overreimbursement on Check #1000	-\$ 266.47
				Reimbursement Check #1001	1001 \$ 7,989.53
				New Salary Expenses through 9/30/2018	\$ 16,500.00
				New Program Expenses through 10/1/2018 (credit card reimburse)	\$ 39.04
				Total through 7/31/2018	\$ 16,539.04
				Reimbursement Check #1006	1006 \$ 16,539.04

FESTPAC-Hawai'i 2020 Expenses 1/1/18 through 7/31/18

Salary Allocations - Reimburse PA'I Foundation					
Jan-Apr	FESTPAC Salaries		PA'I Foundation	V Takamine salary Jan-April (4 mos = 33%) Festival Coordinator (\$50K).	\$ 16,500.00
Jan-Apr	FESTPAC Salaries		PA'I Foundation	33%) Dir of Admin/Dev + Grant Writer (\$25K)	\$ 8,250.00
Jan-Apr	FESTPAC Salaries		PA'I Foundation	E Bourgeois salary Jan-April (4 mos = 33%) Finance (\$25K)	\$ 8,250.00
May-Jun	FESTPAC Salaries		PA'I Foundation	V Takamine salary May-June (2 mos = 16.5%) Festival Coordinator (\$50K)	\$ 8,250.00
May-Jun	FESTPAC Salaries		PA'I Foundation	= 16.5%) Dir of Admin/Dev + Grant Writer (\$25K)	\$ 4,125.00
May-Jun	FESTPAC Salaries		PA'I Foundation	E Bourgeois salary May-June (2 mos = 16.5%) Finance (\$25K)	\$ 4,125.00
				Total Salaries through 6/30/2018	\$ 49,500.00
				Total Expenses through 6/30/2018	\$ 69,178.55
July	FESTPAC Salaries		PA'I Foundation	V Takamine salary July (1 mo = 8.25%) Festival Coordinator (\$50K)	\$ 4,125.00
July	FESTPAC Salaries		PA'I Foundation	8.25%) Dir of Admin/Dev + Grant Writer (\$25K)	\$ 2,062.50
July	FESTPAC Salaries		PA'I Foundation	E Bourgeois salary July (1 mo = 8.25%) Finance (\$25K)	\$ 2,062.50
				New Salaries through 7/31/2018	\$ 8,250.00
				Total Salaries through 7/31/2018	\$ 57,750.00
				Program Expenses through 7/31/2018	\$ 19,684.55
				Total Expenses through 7/31/2018	\$ 77,434.55
Aug-Sep	FESTPAC Salaries		PA'I Foundation	V Takamine salary Aug-Sept (2 mos = 16.5%) Festival Coordinator (\$50K)	\$ 8,250.00
				M Pili Pang salary Aug-Sept (2 mos = 16.5%) Dir of Admin/Dev + Grant Writer (\$25K)	\$ 4,125.00
				E Bourgeois salary Aug-Sept (2 mos = 16.5%) Finance (\$25K)	\$ 4,125.00
				New Salaries through 9/30/2018	\$ 16,500.00
				Total Salaries through 9/30/2018	\$ 74,250.00
				Program Expenses through 10/1/2018	\$ 31,572.45
				Total Expenses through 10/1/2018	\$ 105,822.45

PA'I Foundation

PROFIT AND LOSS

January 1 - October 10, 2018

	TOTAL
Income	
4000 Contributed Revenue	
4270 State grant	275,000.00
Total 4000 Contributed Revenue	275,000.00
Total Income	\$275,000.00
GROSS PROFIT	\$275,000.00
Expenses	
7200 Payroll - Personnel	
7210 Salaries & wages	74,250.00
Total 7200 Payroll - Personnel	74,250.00
8100 Administrative	
8105 Office supplies	320.70
8115 Postage & shipping	137.63
8120 Printing & copying	107.32
8145 Staff development	27.28
8160 Bank services charges	177.26
Total 8100 Administrative	770.19
8300 Program	
8310 Travel & related	
8311 Airfare	6,390.36
8313 Hotels	3,204.90
8315 Meals/per diem	8.69
8317 Ground transportation	569.89
Total 8310 Travel & related	10,173.84
8320 Conferences/conventions/meetings	1,500.00
8325 Professional fees - contractual	8,900.80
8340 Supplies & Materials	
8343 Program supplies	30.76
8345 Food supplies	3,434.97
Total 8340 Supplies & Materials	3,465.73
8355 Venue Rental	4,371.77
8370 Advertising expense	
8370.5 Printing	1,765.30
Total 8370 Advertising expense	1,765.30
8373 Printing expense - program	245.17
8375 Parking	12.50
8390 Makana (gifts)	385.34
Total 8300 Program	30,820.45
Total Expenses	\$105,840.64
NET OPERATING INCOME	\$169,159.36
NET INCOME	\$169,159.36



Statement of Account
Bankohana

Last statement: July 31, 2018
This statement: August 31, 2018
Total days in statement period: 31

Primary Account: 0098-118632
Page 1 of 1
Number of Enclosures: (0)



00000001-TDBCBD11400901107688-LETTER01-000000 0
PA'I FOUNDATION
PO BOX 17483
HONOLULU HI 96817

Direct inquiries to:
888 643-3888

BANK OF HAWAII
111 S KING ST
HONOLULU HI 96813

Bank of Hawaii

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SUMMARY OF ACCOUNT BALANCES

Account	Number	Ending Balance
Bankohana Business \$25,000	0098-118632	\$22,565.45
Certificate Of Deposit	8016-685896 # 1	\$25,028.36

Bankohana Business \$25,000

Account number	0098-118632	Beginning balance	\$30,554.98
Low balance	\$22,565.45	Total additions	.00
Average balance	\$26,431.35	Total subtractions	7,989.53
		Ending balance	\$22,565.45

CHECKS

Number	Date	Amount	Number	Date	Amount
1001	08-16	7,989.53			

DAILY BALANCES

Date	Amount	Date	Amount	Date	Amount
07-31	30,554.98	08-16	22,565.45		



MEMBER FDIC

EQUAL HOUSING LENDER



Statement of Account
Bankohana

Last statement: August 31, 2018
This statement: September 30, 2018
Total days in statement period: 30

Primary Account: 0098-118632
Page 1 of 2
Number of Enclosures: (0)

Direct inquiries to:
888 643-3888

BANK OF HAWAII
111 S KING ST
HONOLULU HI 96813

Bank of Hawaii

00000109-TDBCBD11400929187491-LETTER01-000000 0
PA'I FOUNDATION
PO BOX 17483
HONOLULU HI 96817



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SUMMARY OF ACCOUNT BALANCES

Account	Number	Ending Balance
Bankohana Business \$25,000	0098-118632	\$72,164.65
Certificate Of Deposit	8016-685896 # 1	\$25,028.36
Certificate Of Deposit	8044-338681 # 1	\$60,000.00
Certificate Of Deposit	8046-420402 # 1	\$30,000.00

Bankohana Business \$25,000

Account number	0098-118632	Beginning balance	\$22,565.45
Low balance	\$21,065.45	Total additions	60,000.00
Average balance	\$27,025.37	Total subtractions	10,400.80
		Ending balance	\$72,164.65

CHECKS

Number	Date	Amount	Number	Date	Amount
1002	09-18	1,500.00			
1004 *	09-28	8,900.80			

* Skip in check sequence

CREDITS

Date	Description	Additions
09-28	Customer Deposit	60,000.00



MEMBER FDIC

EQUAL HOUSING LENDER

PA'I FOUNDATION
September 30, 2018

Page 2 of 2
0098-118632

DAILY BALANCES

Date	Amount	Date	Amount	Date	Amount
08-31	22,565.45	09-18	21,065.45	09-28	72,164.65

00000109-001-002

MEMBER FDIC

EQUAL HOUSING LENDER