

Food Export to Japan

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Topics of Today: Food Export

- Before You Export Foods
- Export Logistics Process
- Case Study
- (Export from Hawaii to Japan Data)

Before you export foods

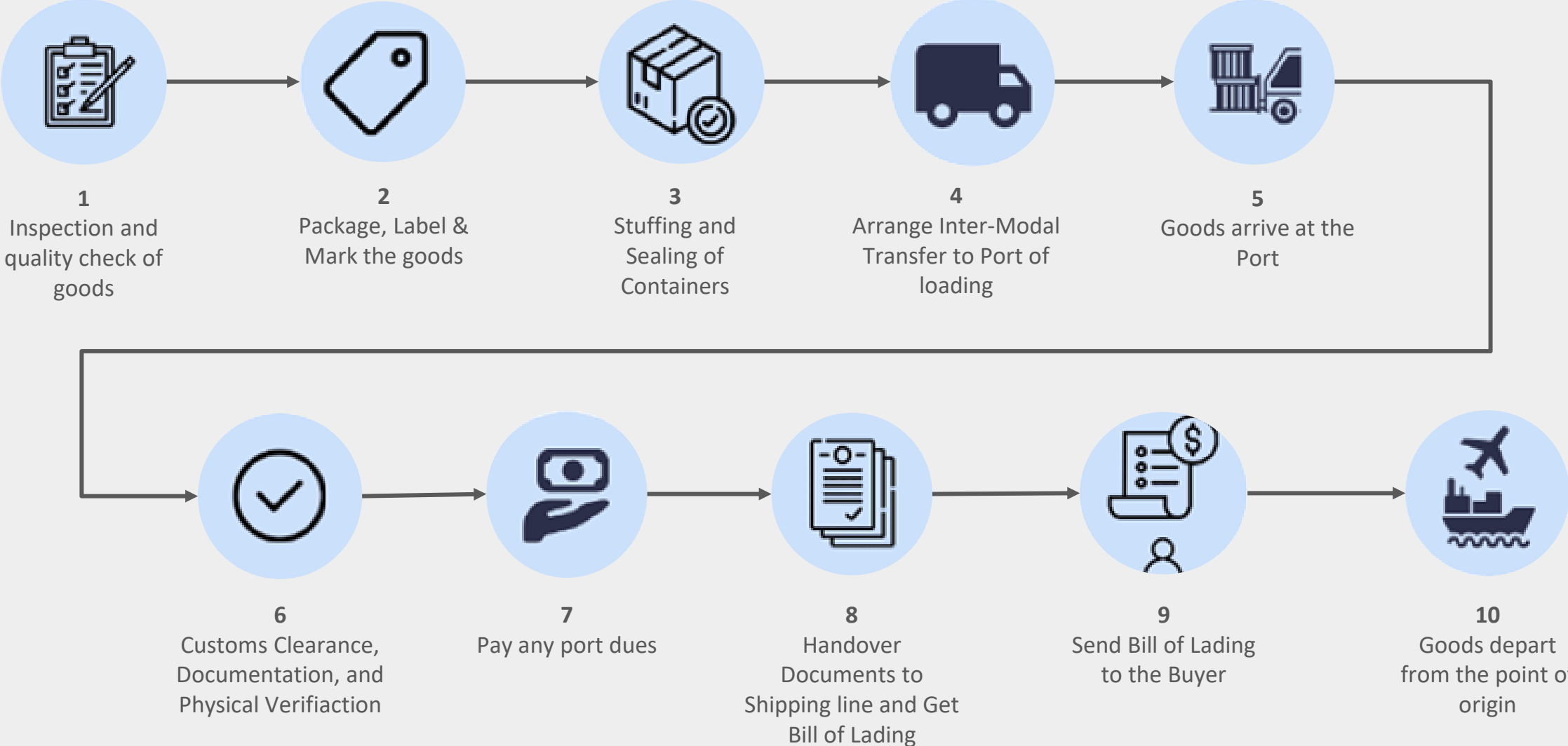
Research:

- Regulations, tariff, and culture in import country
- Documentations(invoice, packing list, B/L, certificate)
 - For food: Manufacturing Chart, Ingredient List
- INCOTERMS

Planning

- Business Plan
- Find an freight forwarder, and import partner
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Export Logistics Process



Case Study: Food Export to Japan

- Green Coffee ([Positive List and Monitoring Inspection](#))
- Canned beverage, Chocolate



Export from Hawaii: Country

[In thousands of dollars. Includes merchandise exports originated in Hawaii and exported through other customs districts. Exports are by "point of origin" of their journey to export, a transportation not a production basis. Top 25 countries based on 2023 dollar value]

Rank	Country	2019	2020	2021	2022	2023
	World Total	460,048	329,133	321,991	433,654	570,136
	Top 25	439,582	314,078	302,230	396,535	551,064
1	Japan	94,204	46,261	57,849	102,475	127,736
2	Australia	26,466	59,406	26,775	16,009	71,017
3	Philippines	6,243	2,767	3,704	3,477	70,740
4	Hong Kong	13,039	36,653	19,793	77,019	55,243
5	India	19,967	11,135	6,846	24,920	30,412
6	Singapore	49,367	8,282	25,477	7,689	24,070
7	Netherlands	1,879	1,661	1,098	999	21,293
8	Korea, South	76,071	24,593	23,337	28,288	18,256
9	Vietnam	33,271	8,241	33,518	8,975	17,774
10	Canada	15,985	16,341	20,380	18,216	15,811

Source: The State of Hawaii Data Book 2023

Export from Hawaii to Japan: Commodity

Rank in 2023	Commodity	2018	2019	2020	2021	2022	2023
	All Commodities	71,761,216	94,204,451	46,260,973	57,849,455	102,475,319	127,735,685
1	271012 Lt Oils, Preps Gt=70% Petroleum/bitum Nt Biodiesel		35,230,000			41,766,900	75,646,872
2	220190 Waters Not Sweetnd Or Flavored Nesoi; Ice And Snow	13,938,112	13,688,168	13,318,098	12,667,685	11,538,594	10,213,492
3	190531 Cookies (sweet Biscuits)	284,004	555,547	199,978	5,393,569	11,263,675	5,354,628
4	090111 Coffee, Not Roasted, Not Decaffeinated	3,621,044	3,281,645	3,614,069	4,632,008	5,382,260	3,831,688
5	090121 Coffee, Roasted, Not Decaffeinated	4,164,212	4,544,429	4,020,742	4,119,487	4,580,292	3,461,279
6	180690 Cocoa Preparations, Not In Bulk Form, Nesoi	3,055,989	2,362,214	1,479,156	1,823,377	2,800,077	3,450,710
7	420221 Handbags Surface Of Leather Or Composition Leather	395,756	77,008	1,005,147	2,739,728	895,272	2,589,546
8	880730 Parts Of Planes Or Helicopters, Nesoi						1,971,137
9	902730 Spctmtr Spctrphtmtr Etc Using Optical Radiations		10,000				1,417,262
10	880000 Civilian Aircraft, Engines, And Parts	509,368	1,537,465	447,553	576,803	2,295,506	1,315,744

Source: Hawaii Exports to Japan by HS 6-digit Commodities 2002-2023_241009