

#### COMMUNITY INFRASTRUCTURE CENTER

#### An Initiative of the Milken Institute

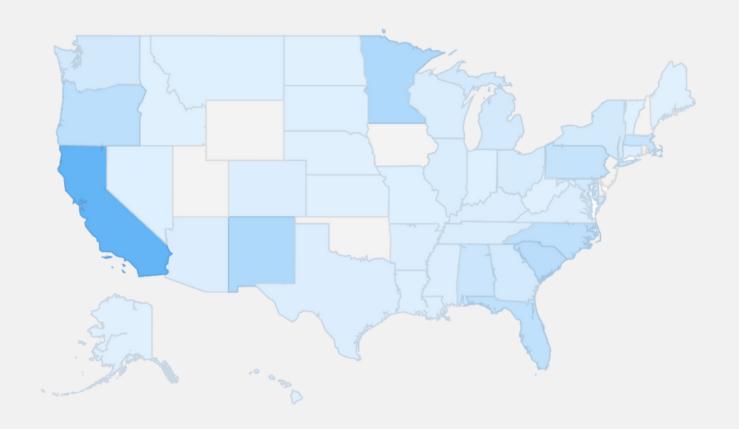


The Milken Institute is a nonprofit, nonpartisan think tank focused on accelerating measurable progress on the path to a meaningful life. With a focus on financial, physical, mental, and environmental health, we bring together the best ideas and resourcing to develop blueprints for tackling some of our most critical global issues.

The Milken Institute Finance pillar addresses challenges across the financial system to increase access to capital, savings, and investments, particularly for underserved individuals, businesses, and communities. Our thought leadership, research, and insights influence private sector practices and public sector policies.

The 10,000 Communities Initiative collaborates with private and public organizations across the U.S. to link people, projects, and partners. Its goal is to ensure that resources are distributed effectively and equitably, particularly to communities that have historically been underfunded, while promoting long-term community resilience.

## **CIC Platform**



#### **Project Sponsors**

Project sponsors are the organizations responsible for advancing infrastructure projects. Sponsors typically manage multiple projects on the platform, working to secure funding, permits, and resources needed to achieve a shovel-ready status.

#### **Providers**

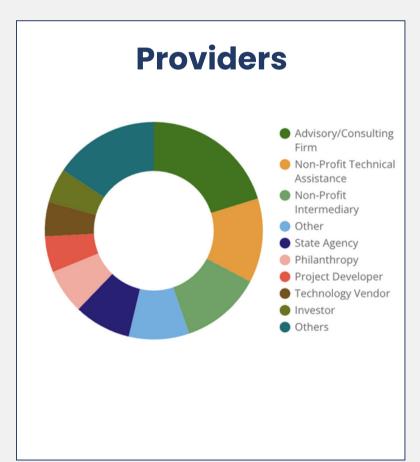
Providers are organizations that supply the technical expertise, financial resources, and advisory services necessary to support project sponsors. Providers ensure that project sponsors receive the tailored support they need to overcome challenges and achieve successful project outcomes.

#### **Project Lifecycle Support**

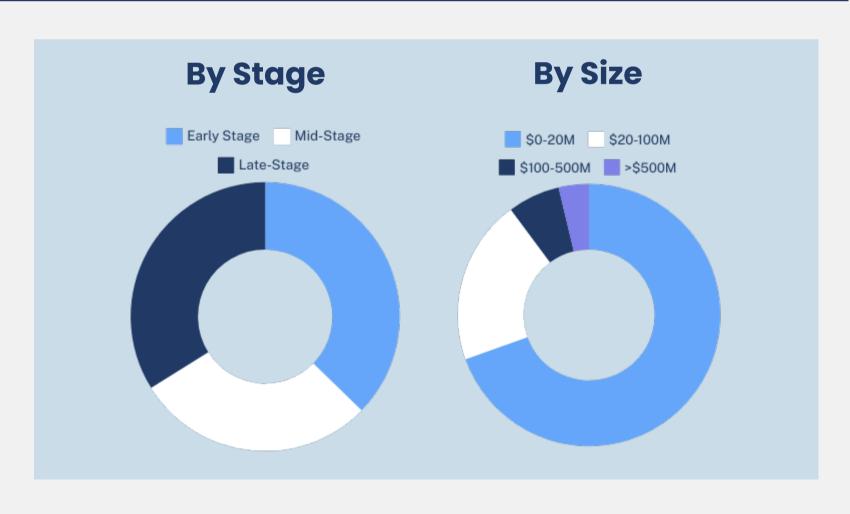
CIC offers Project Readiness Assessments, Automated and Manual Matchmaking to Federal, State, and Philanthropic Grants, Provider Introductions, Portfolio Support, Knowledge Base Library, and Comprehensive Deal Rooms for Private Funding Opportunities.











## Deal Rooms

1

Present the Opportunity

2

Identify Interested Lenders

3

Outline Investment Potential

#### **Before a Deal Room**

### During a Deal Room One-Hour Virtual Session

#### After a Deal Room

Developers work with the CIC to prepare a set of projects that meet capital provider requirements. This includes submitting key project-level information on:

- Capital needs and financing structure
- Project readiness and compliance status
- Developer profile and track record
- Portfolio overview and future pipeline

The session allows selected developers to present to a group of curated capital providers. These calls include:

- A brief project/portfolio presentation
- Live Q&A with capital providers
- A chance to explore alignment and next step

These virtual convenings connect mission-aligned developers with lenders.

Following the session, capital providers indicate interest in projects, portfolios, or developers.

To date, over \$775 million in infrastructure projects have been featured in Deal Rooms.

Featured projects have included community solar portfolios, multifamily housing retrofit portfolios, resilience hubs, and other projects aligned with public and private investment goals.

# Bi-Weekly CIC Deal Rooms Office Hours

# Monthly CIC Community of Practice Calls





# Community Infrastructure Center Demo

## Questions?